1.Rationale: to include:

In Year 10 learners will focus on studying key elements of paper one to include Business Activity, Marketing and Human Resources. We will also support students to develop understanding of Paper 2 key concepts such as Production and methods of finance available to businesses

<u>2.A learner in Year 10 will be able to:</u> demonstrate understanding of key concepts within business activity, marketing, human resources and production methods. This understanding will allow them to develop their analytical and evaluative skills

available to businesses					
Term 1: Business Activity and Marketing		Term 2: Marketing and Human resources		Term 3: Operations and finance methods	
1:1: Business Activity	1:2: Marketing	2:1: Marketing	2:2: Human resources	3:1: Operations	3:2: Operations and finance
					methods

Term 1	1:1: Students will develop their understanding of why businesses are	1:2: Students will develop their understanding of the importance of	Autumn % Assessment
	started	marketing in a business	
	Knowledge: Business Activity	Knowledge: Business Activity	Knowledge coverage:
Topic Coverage	Skills: Knowledge, understanding, application and analysis	Skills: Knowledge, understanding, application and analysis	Business Activity
	Assessment: Summative assessment through Pit Stops on Business Activity	Assessment: Formative assessment Business Activity	Skills tested: Knowledge, application and analysis
	Reading/Literacy/Oracy: Allowing students to read in class, as well as reading business scenario to apply knowledge from theory to	Reading/Literacy/Oracy: Allowing students to read in class, as well as reading business scenario to apply knowledge from theory to	
	Home Learning: Seneca tasks set fortnightly based on Business Activity topics	Home Learning: Seneca tasks set fortnightly based on Business Activity	
Term 2	2:1: Students will develop their understanding of marketing within a business	2:2: Students will develop their understanding of marketing within a business	Spring % Assessment
Topic Coverage	Knowledge: Marketing Skills: Knowledge, understanding, application and analysis	Knowledge: Marketing Skills: Knowledge, understanding, application, analysis and evaluation	Knowledge coverage: Business Activity and Marketing
	Assessment: Summative assessment through Pit Stops on Marketing	Assessment: Summative assessment on Business Activity and Marketing.	Skills tests: Knowledge, application, analysis and evaluation
	Reading/Literacy/Oracy: Allowing students to read in class, as well as reading business scenario to apply knowledge from theory to	Reading/Literacy/Oracy: Allowing students to read in class, as well as reading business scenario to apply knowledge from theory to	
	Home Learning: Seneca tasks set fortnightly based on Marketing topics	Home Learning: Seneca tasks set fortnightly based on Marketing	

Term 3	3:1: Students Will develop their understanding on People	3:2: Students will develop their understanding of People	Summer % Assessment
Topic	Knowledge: People	Knowledge: People	Knowledge coverage: Business
Coverage	Skills: Knowledge, understanding, application and analysis	Skills: Knowledge, understanding, application and analysis	Activity, Marketing, People
			This will be completed as a full paper
	Assessment: Summative assessment through Pit Stops on People	Assessment: Formative assessment will be end of term assessment	one past examination paper
			Skills tested: Knowledge, application, analysis and evaluation
	Reading/Literacy/Oracy:	Reading/Literacy/Oracy:	
	Allowing students to read in class, as well as reading business scenario to	Allowing students to read in class, as well as reading business scenario to	
	apply knowledge from theory to	apply knowledge from theory to	
	Home Learning:	Home Learning:	
	Seneca tasks set fortnightly based on People	Seneca tasks set fortnightly based on People	